



**HAVELLS INDIA LIMITED**

**Regd. Off. :** 1/7, Ram Kishore Road, Civil Lines, Delhi - 110 054  
**Corporate Off. :** QRG Towers, 2D, Sector - 126, Expressway, Noida - 201 304  
**Tel. #** 0120-4771000; **Fax #** 0120-4772000, **Email:** investors@havells.com

**SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

(Rs.in crores)

S.N.	Particulars	Quarter Ended			Year to Date		Year Ended
		31-Dec-11	30-Sep-11	31-Dec-10	31-Dec-11	31-Dec-10	31-Mar-11
		(Unaudited)			(Unaudited)		(Audited)
1	Net Segment Revenue						
	a) Switchgears	226.06	221.77	173.94	658.59	534.42	734.39
	b) Cable and Wires	390.71	369.18	303.58	1116.33	871.01	1231.81
	c) Lighting & Fixtures	144.84	137.44	113.32	403.26	318.85	444.67
	d) Electrical Consumer Durables	134.56	122.00	99.86	390.75	314.92	469.15
	e) Others	-	-	-	-	1.63	1.63
	Total	896.17	850.39	690.70	2568.93	2040.83	2881.65
	Less : Inter Segment Revenue	-	-	-	-	-	-
	Sales/ Income from Operations	896.17	850.39	690.70	2568.93	2040.83	2881.65
2	Segment Results (Profit+)/ Loss(-) before Tax and Interest from each Segment)						
	a) Switchgears	89.40	83.92	65.11	253.94	202.03	271.90
	b) Cable and Wires	38.51	34.18	26.71	103.70	73.79	90.04
	c) Lighting & Fixtures	37.93	33.64	23.91	101.75	59.41	82.03
	d) Electrical Consumer Durables	38.95	33.77	27.73	114.50	88.21	129.47
	e) Others	-	-	-	-	0.61	0.61
	Total	204.79	185.51	143.46	573.89	424.05	574.05
	Less : (i) Interest	6.88	7.14	5.20	22.40	10.29	15.81
	(ii) Other un-allocable expenses net of un-allocable income	101.16	91.53	59.47	288.44	189.67	248.37
	Total Profit before Tax	96.75	86.84	78.79	263.05	224.09	309.87
3	Capital Employed (Segment Assets - Segment Liabilities)						
	a) Switchgears	343.91	420.13	313.34	343.91	313.34	317.85
	b) Cable and Wires	156.35	150.58	205.08	156.35	205.08	184.57
	c) Lighting & Fixtures	262.06	259.29	182.63	262.06	182.63	223.75
	d) Electrical Consumer Durables	130.35	134.30	101.19	130.35	101.19	106.69
	e) Others-Unallocable	939.77	796.18	714.75	939.77	714.75	695.19
	Total	1832.44	1760.48	1516.99	1832.44	1516.99	1528.05

**Notes:**

- a) Pursuant to the Scheme of Amalgamation as approved by the Hon'ble High Court of Delhi vide its order dated September 27, 2011 the wholly owned subsidiary Company 'Standard Electrical Limited' has been amalgamated with the Company with effect from appointed date i.e. April 1, 2011. Consequently the figures for the quarter and period ended December 31, 2011 are not comparable with corresponding quarter/period.  
b) The figures of amalgamated company 'Standard Electrical Limited' have been amalgamated with the Company in the "Switchgear" segment.
- During the Quarter, the Company has invested a sum of Rs. 48.21 crores in the Equity Capital of its wholly owned Subsidiary company 'Havell's Holdings Limited' to make final repayment of recourse loan resulting in release of the Corporate Guarantee given by the Company on behalf of the subsidiary company.
- Information on investor's correspondence for the quarter (in nos.): opening balance Nil, New 13, Disposal 13, Closing Balance Nil.
- The figures of previous year/ period have been regrouped and reclassified wherever considered necessary.
- The above results for the quarter ended on 31st December, 2011 were reviewed by the Audit Committee and were approved by the Board of Directors at its meeting held on 30th January, 2012. These results have been limited reviewed by the Statutory Auditors.

For & on behalf of the Board  
Havells India Limited

Qimat Rai Gupta  
Chairman & Managing Director

Noida , January 30, 2012